



Kevin Keller

- Prior to a joining the Fedeli Group in 2016 as Senior Vice President of the Construction and Surety Division, Kevin was a co-founder and partner of The DLK Group, a leading Ohio surety agency.
- Responsible for surety management of a 5-state region for **Hartford Insurance Co.** (Hartford maintains an A Best Rating, and is the 6th largest surety in the U.S.).
- Responsible for the nationwide surety underwriting activities of **Surety America**, **LLC** (**Cleveland**, **OH**), a managing general agency writing surety business exclusively on the paper of **RLI** (**Peoria**, **IL**). RLI is the 10th largest U.S. writer of surety bonds.
- Served as a Senior Surety Manager with **Fidelity & Deposit Company of Maryland (Zurich)**, responsible for surety underwriting throughout the entire State of Ohio. Zurich is rated "Excellent" by AM Best, and is the 3rd largest surety in the U.S.
- Started career with **Westfield Companies**, working as a home office surety underwriter, prior to being assigned to the company's Cleveland, OH service office. Westfield is the 22nd largest surety in the U.S.
- 2006-09 Ohio Contractor's Association Executive Committee, 2010 Ohio Contractors Association Cleveland Chapter Chairman, Subcontractors Association of NE Ohio Board of Directors. Twotime President of the Surety Association of Northern Ohio.
- Expertise in all aspects of surety bonding, including...joint ventures and co-surety arrangements, minority set asides, bond form revisions, rate filings, reinsurance, fronting, captives, collateral / escrows, claims (and work-out arrangements), and financial counseling. Experience in working with GC's / CM's, subcontractors, highway & heavy equipment contractors, water / sewer contractors and specialty trades.
- Personal Relationships with the top surety "decision makers" in the country.

Kevin is a native of NE Ohio, a graduate of the University of Akron (with a post degree concentration in Construction Technology), and resides in Fairlawn with his wife, Mary Jo.